

# *Rocky Mountain Resort Alliance*

## 2004 YEAR-END SALES STATISTICS

	Aspen	Whistler (*)	Park City	Steamboat	Summit Co.	Sun Valley (**)	Telluride	Teton	Vail	McCall
<b># of Agents</b>	500	125	648		705		193	475	650	209
<b># of Active Listings</b>										
Homes	438	183	495	278	1,725	381	124	232	357	140
Condos	285	965	318	207	1,388	223	143	68	210	10
Land	336	61	574	465	1,547	297	166	150	107	282
Other	112	*	206	233	*	127	24	46	197	26
<b>Total</b>	<b>1,171</b>	<b>1,375</b>	<b>1,593</b>	<b>1,183</b>	<b>4,660</b>	<b>1,028</b>	<b>457</b>	<b>496</b>	<b>871</b>	<b>458</b>
<b># of Units Sold</b>										
Homes	500	64	948	330	1,182	538	82	227	914	612
Condos	469	545	1,137	327	1,240	389	183	256	1,412	51
Land	309	20	806	342	582	326	74	111	404	1,042
Other	107	93	95	261	*	134	20	30	150	45
<b>Total</b>	<b>1,385</b>	<b>722</b>	<b>2,986</b>	<b>1,260</b>	<b>3,004</b>	<b>1,387</b>	<b>359</b>	<b>624</b>	<b>2,880</b>	<b>1,750</b>
<b>Averages</b>										
Homes	\$ 1,744,278	\$ 1,737,460	\$ 606,547	\$ 535,392	\$ 470,669	\$ 685,117	\$ 2,307,083	\$ 1,189,243	\$ 995,672	\$ 185,315
Condos	\$ 667,466	\$ 588,467	\$ 342,998	\$ 238,967	\$ 244,815	\$ 475,701	\$ 703,220	\$ 459,423	\$ 566,177	\$ 117,700
Land	\$ 671,616	\$ 1,425,750	\$ 292,549	\$ 259,555	\$ 154,905	\$ 451,013	\$ 1,295,815	\$ 2,330,664	\$ 308,821	\$ 60,046
Other	\$ 936,859	*	*	\$ 388,115	*	\$ 676,959	\$ 1,096,847	\$ 692,565	\$ 1,492,150	\$ 123,800
<b>Average Sales Price</b>	<b>\$ 1,077,945</b>	<b>\$ 658,599</b>	<b>\$ 409,649</b>	<b>\$ 353,025</b>	<b>\$ 290,130</b>	<b>\$ 570,572</b>	<b>\$ 1,350,741</b>	<b>\$ 1,068,992</b>	<b>\$ 714,609</b>	<b>\$ 121,715</b>
<b>Total Volume Sold</b>										
Homes	\$ 872,138,803	\$ 109,459,976	\$ 575,006,647	176,679,524	508,207,982	\$ 368,593,161	\$ 189,180,827	\$ 269,958,195	\$ 910,044,400	\$ 124,906,821
Condos	313,041,509	320,125,839	389,989,736	78,142,279	302,309,195	185,047,561	128,689,192	117,612,180	799,442,300	9,771,450
Land	207,529,430	28,515,000	235,794,633	88,767,695	93,581,985	147,030,130	95,890,344	258,703,656	124,763,800	167,575,357
Other	100,243,881	*	22,423,676	101,298,095		90,712,500	21,936,936	20,776,960	223,822,500	10,051,700
<b>Total</b>	<b>\$ 1,492,953,623</b>	<b>\$ 474,190,990</b>	<b>\$ 1,223,214,692</b>	<b>\$ 444,887,593</b>	<b>\$ 904,099,162</b>	<b>\$ 791,383,352</b>	<b>\$ 435,697,299</b>	<b>\$ 667,050,991</b>	<b>\$ 2,058,073,000</b>	<b>\$ 312,305,328</b>

\* In Canadian dollars

\*\* Disclosure  
Undisclosed sales are  
reported at 95% of list  
price